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January 26, 2004

VIA EXPRESS MAIL NO.: EU941267515US

Mail Stop: PATENT APPLICATION
Commissioner for Patents
P.O. Box 1450
Alexandria, VA 22313-1450

Re: New U.S. Patent Application of GERITZ, William F., III (Columbia, Maryland), NAVARRO, Paul (Baltimore, MD), OUREDNIK, Patricia Ann (Bel Air, Maryland) and MAHONEY, Donald P. (Cochranville, Pennsylvania) for their "SYSTEM AND METHOD FOR AUTOMATING BUSINESS DEVELOPMENT" (Based upon Provisional Application Serial No.: 60/442,435; filed: January 24, 2003); Serial No.: to be assigned; Filed: Herewith (January 26, 2004) Our Docket No. 010438/2

Honorable Commissioner:

1. New patent application; forty-four (44) pages of specification including two (2) claims with thirty-one (31) sheets of drawings.
2. Our check in the amount of \$385.00 to cover the filing fee (small entity). No extra claims fee is believed to be necessary, as calculated below.
3. Our post card. Please date stamp and return.

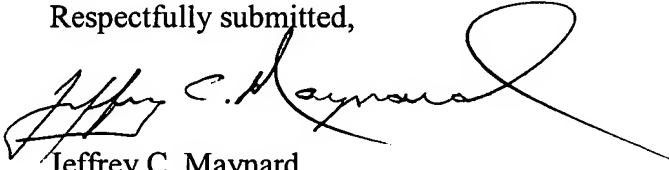
Please associate this application with Customer Number 25223, and send all correspondence in connection with this application to the correspondence address associated therewith.

			SMALL ENTITY			LARGE ENTITY	
FOR:	NO. FILED	NO. EXTRA	RATE	FEE		RATE	FEE
BASIC FEE			\$385.00	\$ 385.00	<u>OR</u>	\$770.00	
TOTAL CLAIMS	2-20=	0	X \$9	\$ 0.00		X \$18	
INDEP. CLAIMS	2 - 3=	0	X \$43	\$ 0.00		X \$86	
MULT. DEPENDENT CLAIM PRESENTED			+ \$145	\$ 0.00		+ \$290	
*If the difference in Col. 1 is less than zero, enter "0" in Col. 2.			TOTAL	\$385.00	<u>OR</u>	TOTAL	

Applicant hereby asserts that it is entitled to small entity status.

Please charge any unanticipated fees, or credit any overpayment, to our Deposit Account No.: 50-1479 (a duplicate copy of this charge authorization is attached).

Respectfully submitted,


Jeffrey C. Maynard
Reg. No. 46,208

Enclosures

January 26, 2004

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CERTIFICATE OF EXPRESS MAILING

I HEREBY CERTIFY that the above-referenced documents relating to New Utility Patent Application for SYSTEM AND METHOD FOR AUTOMATING BUSINESS DEVELOPMENT are being deposited with the United States Postal Service as Express Mail Post Office to Addressee on the date indicated below and in an envelope addressed to:

Mail Stop: PATENT APPLICATION, Commissioner for Patents, P.O. Box 1450,
Alexandria, VA 22313-1450.

Express Mail Label No.: EU941267515US

By: 

Print Name: Jeffrey C. Maynard

Date: January 26, 2004